



Prairie Y. Pe
Counsel
prairie.pe@jsm.com
Hong Kong +852 2843 2568

Overview

Prairie Pe focuses on advising clients on corporate real estate transactions and real estate financing. She represents corporations, private equity funds, investment managers, family offices and private investors in a wide range of commercial transactions in the real estate sector. Her practice covers acquisitions and disposals of properties by way of asset or share transfer, structuring and formation of joint ventures, and general commercial advice. Prairie also advises major banks, financial institutions, corporate borrowers and family offices on real estate financing. Clients served by Prairie include Gaw Capital Partners, Schroders Capital and Wang On Properties.

Experience

Advised:

- Gaw Capital Partners in its formation of a joint venture with Hengli Investments Holding Group for the acquisition of portions of Cityplaza Three (including 10 high zone office floors and commercial areas) and Cityplaza Four for a consideration of HK\$15 billion.
- Schroders Capital in its formation of a joint venture with Gaw Capital Partners and other consortium partners for the acquisition of Cityplaza One for a consideration of HK\$9.845 billion.
- A joint venture between Wang On Properties and Angelo Gordon in its acquisition of Pentahotel at a consideration of HK\$2 billion from a renowned property developer in Hong Kong.
- The Canada Pension Plan Investment Board in its acquisition of a minority interest in an off-shore joint venture company from a well-known property developer in Hong Kong and Greater China that beneficially owns an office/retail redevelopment project in Shanghai.

- Wang On Properties in its formation of a joint venture with CIFI Holdings and the HK\$1.88 billion acquisition of two commercial buildings on No. 101 and No. 111 King's Road, North Point, Hong Kong.
- A renowned property investor and businessman in Hong Kong in the HK\$3.8 billion share acquisition and mezzanine financing of a development site in Tuen Mun, Hong Kong.
- A private company in Hong Kong in the HK\$4.1 billion acquisition of a commercial/retail building in Tsim Sha Tsui, Hong Kong from a 50/50 joint venture between two real estate developers listed in Hong Kong.
- A 50/50 joint venture between two Asian private equity real estate funds in the RMB4 billion disposal of The Metropolitan Plaza in Guangzhou, PRC to Link Real Estate Investment Trust.
- A late veteran property investor in Hong Kong in a corporate restructuring exercise of a portfolio of companies and properties and the post-restructuring financing as borrower's counsel.
- A syndicate of banks in connection with an HK\$5.5 billion term loan facility by Minmetals Land Limited and its subsidiary Massive Leader Limited to finance the construction of a residential and commercial development project in Yau Tong, Kowloon.
- A syndicate of banks in connection with term loan facilities totaling HK\$6.5 billion by a real estate developer in Hong Kong to finance the construction of a residential development project in Tuen Muen, Hong Kong.
- Major banks, financial institutions and corporate borrowers in Hong Kong in various real estate financing transactions.

Qualifications

Education

- The Chinese University of Hong Kong, PCLL Distinction
- The Chinese University of Hong Kong, LLB

Admissions

• Hong Kong

Languages

- Cantonese
- English
- Mandarin