



## Ian K. Lewis

Partner

Managing Partner of Beijing Office

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## Overview

Clients seek out Ian Lewis for representation in commercial, real estate, hospitality, entertainment, and attraction development matters. Clients benefit from Ian's more-than 34 years of experience in several Asian jurisdictions, including China, Vietnam, Thailand and Hong Kong, for large cross-border transactions, including infrastructure projects, joint ventures and other investment arrangements using various structures, many of which involve complex regulatory issues. Ian is also a regular conference speaker on real estate, hotel, and hospitality related topics. Clients Ian has served include Merlin Entertainments, The Government of Vietnam, and Cathay Pacific.

## Experience

### Represented:

- Merlin Entertainments in connection with certain attractions located within the PRC.
- Tetra Tech Inc. in connection with certain joint venture arrangements concluded within the PRC.
- Research in Motion in connection with data centres and related commercial agreement made with service providers in the PRC.
- 3C Media Creative International in connection with overseas activities related to television format arrangements.
- The government of Vietnam on Phu My 2.2 Power Project, a project which was noted as Project Finance Deal of the Year in the 2002 Finance Asia Awards.
- A UK-based investor in the acquisition of a majority interest in Honiton Energy, a company with interests in PRC-based wind farms.

- Marubeni in the acquisition of water project assets in China.
- The Vogel and Burda groups in the restructuring of their China publishing-related interests.
- GE Eglemoss in the structuring of PRC publishing arrangements with the China Peace Publishing House and the negotiation of project funding arrangements involving HSBC, related TV media arrangements and the launch of part-works in the China market.
- Several foreign parties involved in information-based e-commerce business including start-up joint venture and acquisition.
- Cathay Pacific in the acquisition of a minority interest in Taikoo Engineering.
- HKI Properties in the sale of a majority interest in a Beijing hotel project also involving the negotiation of related hotel management arrangements.
- A client on structuring an offshore joint venture and onshore corporate vehicles for the acquisition of property assets in Beijing having a value in excess of HK\$4.8 billion.
- Poyry PLC in the negotiation of joint venture arrangements involving a PRC design institute and the acquisitions of consultancy businesses in the PRC.

## Recognition

- Recommended – Corporate and M&A: Foreign Firms, China – *The Legal 500 Asia Pacific*
- Highly Regarded – M&A, China (Foreign) – *IFLR1000*
- Leading Lawyer – Mergers and Acquisitions, China – *IFLR1000*
- An “excellent lawyer” – *The Legal 500 Asia Pacific*
- “One of the best legal advisors I have ever had” – *The Legal 500 Asia Pacific*
- Highly Recommended Project Finance Lawyer, Highly Recommended Projects Lawyer – *PLC Which Lawyer? Yearbook*
- Leading Projects Lawyer – *Legal 500 Asia Pacific*

## Qualifications

### Education

- Law Society Final Examinations obtained from the Law Society's College of Law Guildford
- Aberystwyth, University College Wales, LLB

### Admissions

- Hong Kong

## Languages

- English

## Professional & community involvement

- Member of the Pharmaceutical Working Group, European Union Chamber of Commerce in China
- Member, Inter-Pacific Bar Association
- Associate Member, Independent Power Producers Forum
- Past Chairman, IPBA Energy and Natural Resources Committee

## Related content

- IFLR1000 2024 ranks JSM in 13 practice groups and recognises 15 individual lawyers, 15 November 2024
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- A new chapter: Next evolutionary phase of the New PRC Company Law – Part II: Corporate governance, 6 March 2024
- New PRC company law – Consultation draft clarifies capital contribution requirements, 21 February 2024
- A new chapter: Next evolutionary phase of the New PRC Company Law – Part I: Commitments on capital contribution, 25 January 2024
- IFLR1000 2023 ranks JSM in 17 practice groups and recognises 15 individual lawyers, 14 November 2023
- Preparing for change – proposed amendments to PRC Company Law, 23 March 2023
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